



# Chris Roach

ASSOCIATE VICE PRESIDENT | MULTIFAMILY INVESTMENTS



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## EDUCATION AND QUALIFICATIONS

Bachelor of Arts  
Liberal Arts & Sciences  
Thomas Edison State  
College

## CONTACT DETAILS

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## AREA OF EXPERTISE

Chris Roach is an associate vice president with Colliers International, specializing in the disposition and acquisition of multifamily investment properties across metropolitan Phoenix. He partners with Matt Roach, associate vice president.

With a focus on Class B and C stabilized and underperforming multifamily assets, the Roach Multifamily Team represents both buyers and sellers. They work with a range of equity groups, primarily private equity and individual investors.

Chris's expertise includes acquisitions, dispositions, property rehab, bulk condos, 1031 exchanges, valuation, market research, negotiations, financial modeling and due diligence.

Recognizing the challenges of an ever-changing marketplace, Chris aligns sales and acquisition strategies to deliver optimal results. He facilitates his clients' business goals, while eliminating barriers to success.

Chris provides clients with informative and detailed market data and analysis to enable them to make educated business decisions.

His in-depth understanding of investment sales and capital markets is invaluable in assisting clients with complex transactions and financing.

Chris's ability to proactively anticipate and respond to issues ensures a smooth process for all parties.

Clients and colleagues find Chris to be diligent, persistent, knowledgeable, trustworthy and highly responsive.

Combining their local market knowledge with Colliers' extensive national platform and resources, the Roach Multifamily Team offers superior services to capitalize on opportunities for their clients.

They are focused on building long-term client relationships that last beyond a single transaction.

## PROFESSIONAL ACCOMPLISHMENTS

- Completed 25 multifamily transactions with values between \$1 million and \$25 million in a three-year period

## BUSINESS BACKGROUND

Chris has extensive experience in sales, marketing, and entrepreneurship. His background in both business and sports has given him exceptional skills in sales, analysis and negotiations.

Prior to joining Colliers, Chris was a senior vice president specializing in multifamily investment sales with ORION Investment Real Estate in Phoenix for four years.

Chris had a successful college career playing Division 1 baseball, which he credits as an early source for his drive and determination.