



Cindy H. Cooke

SENIOR EXECUTIVE VICE PRESIDENT | MULTIFAMILY INVESTMENTS



cindy.cooke@colliers.com

EDUCATION AND QUALIFICATIONS

[Arizona Real Estate Brokers License](#)

[Arizona Mortgage Brokers License](#)

[Arizona General Contractors License Requirements](#)

[North Carolina Real Estate Brokers License](#)

[Tennessee Real Estate Associates Brokers License](#)

AFFILIATIONS AND MEMBERSHIPS

[National Multifamily Housing Council \(NMHC\) – Board of Directors](#)

[Urban Land Institute \(ULI\)](#)

[Colliers International Investment Group \(CISG\)](#)

[Colliers International Multifamily Advisory Group \(CMAG\)](#)

[AZCREW – Women in Commercial Real Estate](#)

CONTACT DETAILS

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Accelerating success.

AREA OF EXPERTISE

As Executive Vice President at Colliers International, Cindy leads the Cooke Multifamily Team as one of the top multifamily teams in the nation.

Her 34+ years of specializing in multifamily provides the market insight clients utilize in their investment decisions. Cindy's primary focus is her relationship with the client. She is involved in every aspect of the transaction from start to finish. She understands the importance of every step from evaluation to marketing; qualifying the buyer to negotiations; due diligence process, financing and closing. Through a hands-on personal approach she provides unmatched service for her clients.

Cindy's experience at Colliers International has given her national and international exposure. In addition to her brokerage business in multifamily, Cindy served as Arizona's Interim Manager and Designated Broker for Colliers International in 2005. From global conferences in Shanghai to daily interactions with the 157+ Colliers brokers and staff, she helped lead it to become one of the top Colliers offices worldwide.

Cindy is able to leverage her knowledge and relationships for the benefit of the Cooke Multifamily Team's institutional and large private capital clients. The ability to maximize value, minimize risk and accelerate velocity for the client is the driving force behind all her decisions.

BUSINESS BACKGROUND

Cindy started her brokerage career in multifamily with an emphasis on development, property assemblage, zoning and construction. Early in her career, to accommodate the needs for her clients, she started her own commercial

real estate brokerage & mortgage broker firm. She was the sole proprietor of these companies for 10 years. Cindy was also the partner of Blue Ridge Park Business Park where she assembled, zoned and planned the largest business park in Raleigh, North Carolina.

PROFESSIONAL ACCOMPLISHMENTS

- Colliers Everest Award – 2017, 2016, 2015, 2014
- Broker of the Year recipient – Commercial Executive Magazine – 2017, 2016, 2011
- **#1 Multifamily Broker – Colliers International U.S. 2016, 2015, 2014, 2010, 2009, 2007**
- #1 Multifamily Broker – Colliers International Greater Phoenix – 2016, 2015, 2014, 2012, 2010, 2009, 2007, 2006
- #2 Producing Team Overall – Colliers International Greater Phoenix – 2014, 2010
- Women of Influence 2017 Real Estate Forum
- Recipient of the Three Outstanding Young Women of AZ presented by Senator John McCain
- Multifamily Broker of the Year – AZRE Magazine - 2012
- Top Sales Broker – CoStar Power Broker Award recipient – 2016, 2015, 2014
- AZRE – Most Influential Women in Arizona Award recipient – 2014
- Lead Broker in Largest MF Transaction in Arizona History – 5,176 Units - \$427.5M
- AZ Woman of the Year nominee - 2007

COMMUNITY INVOLVEMENT

- American Cancer Society
- City of Phoenix – Adopt A Family Program
- American Stroke Association