



# Matt Roach

ASSOCIATE VICE PRESIDENT | MULTIFAMILY INVESTMENTS



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## EDUCATION AND QUALIFICATIONS

Bachelor of Science  
Finance & Accounting  
Thomas Edison State  
College

## CONTACT DETAILS

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## AREA OF EXPERTISE

Matt Roach is an associate vice president with Colliers International, specializing in the disposition and acquisition of multifamily investment properties across metropolitan Phoenix. He partners with Chris Roach, associate vice president.

With a focus on Class B and C stabilized and underperforming multifamily assets, the Roach Multifamily Team represents both buyers and sellers. They work with a range of equity groups, primarily private equity and individual investors.

Matt's expertise includes acquisitions, dispositions, property rehab, bulk condos, 1031 exchanges, valuation, market research, negotiations, financial modeling and due diligence

As a strategic investment advisor, Matt aggressively represents his clients' interests and develops marketing tactics that align with their investment objectives. He provides clients with key data critical to debt/equity placement and sound real estate decisions.

Analytically driven, Matt maintains a pulse on the market through a macro and micro economic level and individual property activity.

Matt's methodical and detail-oriented approach, coupled with creative problem-solving, enables him to understand and advance his clients' interests.

Described as dedicated, hard-working and trustworthy by clients and colleagues, Matt prides himself on being available, accessible and responsive to his clients.

Combining their local market knowledge with Colliers' extensive national platform and resources, the Roach Multifamily Team offers superior services to capitalize on opportunities for their clients.

They are focused on building long-term client relationships that last beyond a single transaction.

## PROFESSIONAL ACCOMPLISHMENTS

- Completed 25 multifamily transactions with values between \$1 million and \$25 million in a three-year period

## BUSINESS BACKGROUND

Prior to joining Colliers, Matt was a vice president specializing in multifamily investment sales with ORION Investment Real Estate in Phoenix for three years.

Previously, Matt worked in equity research at D.A. Davidson and MKM Partners, middle-market investment banks, where he focused on specialized investment research tailored to top-tier institutional clients. He worked with a number of large and mid-cap companies within the paper, packaging, homebuilding and building materials sectors.

## COMMUNITY INVOLVEMENT

Matt is very involved with his church and actively supports a number of nonprofit organizations.